



5th RE+D business forum

# Riding out the Storm

Grande Bretagne, Athens

Day 1

Monday, October 4 2010

9:00 Registration/Welcome drinks

9:30 Honour

Yiannis Maniatis, Deputy Minister of Environment, Energy and Climate Change

9:45 Session 1 Seminar

Co-organiser RICS

## Advancing standards in land, property and construction

The world-wide role of RICS - Valuation Standards -  
Code of Ethics Property professionals in Greece:  
Overview - RICS accreditation - Training & Education

Luciano Capaldo, Chairman RICS Europe  
Ioannis Ganos, Chairman RICS Hellas

10:45 Session 2 Seminar

Co-organiser RICS

## Sustainable business Investing in RES - The role of ESCOs

The EU experience - The role of Environmental  
professionals - Trends in RES Greek market overview -  
Legislation & Regulatory regime for ESCOs

Jerry Percy, Head of Sustainability at gLeeds  
Constantine Tsolakides, Civil-Environmental Engineer MRICS Sustainability Advisor INTERAMERICAN

11:45 coffe break



12:00 **Session 3 Seminar**

Under the auspices of **SETE**

**Building on traditional values**

What sustainability means for the hotel business  
Potential for investments in renewable energy (wind, solar), Investing in RES and waste management

**Varvara Avdis**, Managing director YADES Greek Historic Hotels

**Dr. Sotiris Kapellos**, Vice Chairman of the Hellenic Association of PV Companies

13:00 **Session 4 Seminar**

Co-organiser **Technical Chambers of Greece (TEE)**

**Doing more with less**

Power saving technologies for surviving the 'energy winter'

**Apostolos Efthimiadis**, Mechanical Engineer

14:00 **Session 5 Seminar**

Co-organiser **Hellenic Property Federation (POMIDA)**

**Affordable Sustainable home**

Presentation of discount program "OIKOanavathmisi" "Exikonomisi kat oikon" How one can get the benefits for refurbish his house. - Inspecting energy consumption of buildings. Process, cost and methodologies

**Stratos Paradias**, Lawyer, President POMIDA, UIPI

**Stamatis Perdios**, Mechanical Engineer

20:00 Gala Dinner (invitation only)

Key note Speaker:

**Sustainable Building Competition**

**Margarita Karavassili**, Secretary Special, Ministry of Environment



Day2

Tuesday, October 5 2010

9:00 Registration / Welcome drinks

9:30 Opening Address by Guests of Honour

**George Koutroumanis\***, Deputy Minister of Labor and Social Insurance

**Constantine Michalos**, President Athens Chamber of Commerce and Industry

### Session 1 (GROUP DISCUSSION)

#### Recovery positions: Is it just a dept crisis?

10:00

**Prospects for Capital Markets in Europe, Dealing with Debtors Opportunities and obstacles in forlosures and bankruptcies**

**Lambros Anagnostopoulos**, Founder & CEO Secure Capital

**Theodore Rigas\***, Executive Director SCIENS PEF

**Yannis Ganos**, Group Commercial coordinator Bluehouse

**Lila Pateraki**, Business Development Director, Zeus Capital Partners

Moderator: **Nickolas Chatzitsolis, MSc, Frics, Managing Director CB Richard Ellis – Axes**

### Session 2 (GROUP DISCUSSION)

#### Recovery Positions: Bridging the gap

11:10

**Managing the property of Pension Funds - Strategies for owners and buyers, REITs investing models- Adjusting valuations**

**Rovertos Spyropoulos**, , Governor Social Insurance Institute (IKA)

**Dr Aris Karytinis**, General Manager Real Estate - National Bank of Greece

**George Chryssikos**, General Manager & Executive BoD Member, Eurobank Properties REIC

Moderator: **Dimitris Manousakis, Head of the Savills office in Greece**

12:10 coffe break



12:20 Session 3 (GROUP DISCUSSION)

**Recovery Positions: Riding Out The Storm**

Spotting the trends -Seizing opportunities in today's markets Risks and opportunities in Greek and SEE real estate markets Emerging sources of capital for distressed property

**Alexandros Kokkidis**, Treasurer & IR Director LAMDA DEVELOPMENT

**Dimitris Andritsos**, CEO EFG Eurobank Services

**Pavlina Chandras**, General Manager of Sierra Management Greece

**George Skandaras**, MRICS Leasing Manager SEE, McArthurGlen

Moderator: **Dika Agapitidou**, MS (Econ) General Manager Athens Economics, in alliance with JLL

13:30 Buffet

14:00 **Recovery positions: Shaping The City Of Tomorrow** **Christos Kontogeorgos**, Head of Central & Southeast Europe JESSICA Task Force

14:30 Session4 (ROUND TABLE)

**Socio-environmental Metamorphosis**

Planning and integrating essential infrastructure for the future (changing technology, flow of people and business trends) - Exploitation of Public and municipal property- Retail and leisure activities - Cultural and green «paths», Waterfront redevelopment

**Costas Cartalis** MP, President of the Comission for the Environment

**Avgghi Markopoulou**, MArch, DIP. TP. MTPlr., President HTD

**Nick Ioannides**, Chief Executive Officer and President of GAIAOSE

**Didier Martin**, Economist, Coordinateur Atelier Cristian De Portzamparc

**Yannis Kourakis**, Mayor of Heraklion

**Nickolas Buchoud**, Chartered Urban Planner Senior Advisor to the President at AREP (Paris)

**Spiro Pollalis**, Professor Department of Architecture Harvard University

**Andree Alexopoulos**, Architect-Civil Engineer, Prof. at ENSA Versailles

**Dr. Evaggelos Liroudias**, Architect, President SADAS

Co-Chairing: **Yannis Papadomarkakis**, Architect, M.Arch, Publisher RED magazine